# **OUR BUSINESS**

### Who We Are

We own and operate dry bulk cargo vessels. Our business is customer focused, providing over 500 industrial users, traders and producers of dry bulk commodities with a high-quality, reliable and competitive freight service under spot and long-term cargo contracts. We are headquartered and listed in Hong Kong and operate globally with a large fleet of vessels trading worldwide



# 500+

### **Customers first**

Our customer-focused business model drives innovative customer engagement and service, high service reliability, enhanced customer satisfaction and an excellent industry reputation

## Seamless Service Provided by Our Excellent Team



in 14 key locations around the world

## 3,900+ Crew served on our owned vessels in 1H2023

## Our Business Principles

- We are passionate about our customers, our people, our business and our brand
- We honour our commitments, and we value long-term relationships over short-term gain
- We offer a personalised, flexible, responsive and reliable service, and look for ways to make it easier to do business with us
- We take a sustainable business approach and promote high standards of safety, wellbeing and environmental responsibility
- We are all corporate ambassadors and share a strong sense of belonging to our Pacific Basin family



- We are caring, good humoured and fair, and want all our colleagues to feel safe, wanted and trusted
- We value diversity, and we treat everyone with dignity, respect and equality of opportunity

1,000+ voyages

completed in 1H2023

- We target excellence and success through dedication and teamwork
- We continuously look to enhance our business model, our service and our conduct in everything we do
- We look for collaboration to tackle our industry's challenges





14 Offices

## Experienced team

Our staff operate globally with a local presence; our network of customerfacing offices ensures we create strong bonds, collaboration and trust with our customers, driving insight and knowledge back into our business so we can deliver the best service



282

vessels

owned and operated

### We operate one of the world's largest fleets of interchangeable modern Handysize and Supramax vessels, equipping us for efficient trading and reliable service any time and anywhere

Exceptional fleet